

# Marketing use case | Coordinate Market Research

Potential benefits

First draft faster

Cost per lead

## 1. Define the objective

Prepare a brief for your upcoming research by using Copilot for your first draft and tagging other key documents.



Copilot  
Copilot in Word

**Summarize** many types of documents, including PDFs and website content, making it easier to consume dense content online.

## 2. Determine your approach

Meet the research team with your objective in hand. Determine the best research approach over a Teams meeting. Rely on Copilot in Teams for action items.



Copilot in Teams

**Keep the conversation flowing** onto meaningful topics to help cover the agenda quicker and reduce meeting times.

## 3. Discover market trends

Select the Show data insights prompt in Copilot in Excel.



Copilot in Excel

Use Copilot to help you explore and **understand your data better.**

## 6. Communicate results

Starting in a new email, prompt Copilot in Outlook to create a dynamic message that includes key links.



Copilot in Outlook

**Document and socialize** the research findings to help better inform product strategy.

## 5. Present the findings

In a new PowerPoint file, select the default Create presentation from file.



Copilot in PowerPoint

Let Copilot help you build a presentation by **generating slides** or images with your organization's branding.

## 4. Create a complete snapshot

Prompt Copilot in Word to draft you an internal snapshot of the findings, citing the results.



Copilot in Word

**Don't start with a blank page again.** Draft with Copilot and get to a finished document in a fraction of the time.